

## **Sales Representative**

Top Lawn is seeking a qualified sales representative to join our growing team of professionals. This position involves selling our services to our current customers and potential new customers. The majority of activity will take place over the phone, but the right candidate will also be highly organized and comfortable communicating in person, by phone, email or whatever form of communication the customer prefers. We are looking for someone who has confidence in their skills and abilities and wants to use them to contribute in a meaningful way to the satisfaction of our customers and the growth of our organization, their co-workers and themselves. The right candidate will be enthusiastic and knowledgeable in lawn, tree and pest care and capable of identifying our customer their needs and recommending the right services to address their concerns as well as ask for and follow up with all referrals. The right candidate will also be interested in continually growing and improving their skills and knowledge. If you have a proven track record in sales and an ambition to learn, but lack the lawn care background, we are able to train the right candidate. The person in this position will be among the first considered for an upcoming management opening.

### **We are looking for:**

- Honesty and Integrity
- Excellent oral and written communication skills
- Professional Appearance
- Spirit of cooperation with coworkers
- Proficient computer skills
- Familiar with lawn and tree care services
- Sales experience and skill

### **What we Offer:**

- A healthy, family work environment
- Base salary plus commission • Health, Dental, and Vision insurance
- 401K with match
- A large, happy customer base
- Bonuses / Incentives
- Advancement opportunities and more...